

Pacific Import Co.

Incorporated.

Progress Block, Fort Street

-SEE OUR WINDOW DISPLAY:-

Muslin Underwear Sale—

WE have just opened 3 case of Muslin Underwear for Ladies, Misses, and Children. These goods were bought from one of the largest Eastern manufacturers at special low prices. See our window display.

WE have just opened 1 case of Men's Umbrellas Paragon Frame, steel rod, 28 inches, in silk, for \$1.25. This is the best value ever offered. Ladies' 26 inch Silk Umbrellas from \$1.25 up. All the better grades.

TAFETA Silks, heavy quality, in all shades. Special at 85 cents.

Ladies' Wrappers—



WE are now offering for a few days special low prices in Wrappers. Our Percale Shirt Waists for

\$1.50
Cannot
be
Duplicated

Ladies' Shirt Waists—



WE are closing out all our Ladies' Shirt Waists. We carry the DERBY WAIST. This is the most reliable Waist manufactured. Prices are to make a clean sweep. All our 75c and \$1.00 Waists, 50c All our \$1.25 and \$1.50 Waists at \$1.00.

All better grades reduced one-half.

Boys' Clothing—

WE are now showing a complete line of Wash Suits, Blue Serges, English Tweeds in small checks, Boys' Pants, in serges, all wool Knee Pants in tweeds for 75 cents a pair. Every garment we guarantee; money cheerfully returned if you are not satisfied.

100 PIECES of Japanese Silk in every shade and color. 45 cents a yard.

SUPPORTS THE POSITION OF HAWAIIAN JOBBERS

WHAT AN REPORTER SAYS
ABOUT WORK OF DRUM-
MEAS HERE.

Declares it is Bad Business for
Coast Jobbers to Sell to Me-
tailors in the Is-
lands.

[Staff Correspondence The Republican.]

NEW YORK, Oct. 25.—The New York Commercial, which has been printing some interesting stories about trade with Hawaii, this morning has a dispatch from San Francisco, which reads as follows:

The articles in the Commercial the past month relative to Hawaiian trade, and particularly to the selling of American made goods in Hawaii at export prices, have caused much comment in business circles here. The coast firms as a rule decline to name export prices to Honolulu or other Hawaiian merchants, since the islands are now United States territory, but there is another branch of the evil which is felt more here, perhaps, than the main issue taken up by the Commercial. There has been a practice with some coast firms and with a still larger number of firms in interior states of sending their agents to the islands and selling goods not only at export rates but to small dealers, and in many cases retailers.

Mr. Mansfield Lovell, who is at the head of the Mansfield Lovell Co. of San Francisco, largely engaged in export business, has been all over the islands on horseback, visiting nearly all the smaller towns repeatedly, and is thoroughly acquainted with the conditions.

"There are only two or three towns," he said, "that have any population to speak of, and these are very small places when compared with American business cities. If you will refer to Dun or Bradstreet you will see that the population of these towns is given at from 40 to 300, or in one case 700 souls, and you will also see that there are two or three general stores, with limited quotations or ratings, except in such places as branches of the few large commercial companies have been established.

Jobbers Carry the Stores.

"The few large jobbers have to carry the plantation store in many cases, and the smaller dealers in almost all cases have to wait long periods for their pay. It would be manifestly unfair to trade, therefore, if American manufacturers were to sell these very small concerns direct, or at export rates, particularly when such sales would not or could not by any possible means increase the business as a whole to the extent of a single dollar in a year."

Continuing, Mr. Lovell says: "All the conditions in the islands are very peculiar, and must be carefully considered, but we do not think that approaching the retailers in the islands and giving them wholesale prices is at all advantageous to the producers, and certainly cannot be acceptable to the jobbing houses in the islands."

"There are only a few towns in the Sandwich Islands that can support a store; the majority of the stores are more or less owned or controlled by large importers in Honolulu. In fact, they are really plantation stores, and as such are supplied with goods by the jobbing houses that carry them, from one crop to another. Consumption Very Small.

"There are a few independent stores, but their number, as compared with the other kind is very small. Now if you were to sell this small proportion of independent stores goods as cheaply as you will sell in quantities to the importers in Honolulu, you will demoralize the retail prices and not increase the consumption of goods the least fraction."

"People have a mistaken idea as to the consuming population of the islands. It is really very small, and the business there is much better left in the hands of the large importing houses in Honolulu. These houses, supplying so many small stores as they do, their orders are really large in the aggregate, but it would not pay any manufacturer to solicit orders from the small number of independent stores."

"This is not only our opinion, but it outlines the policy we follow in our dealings with the Hawaiian Islands."

SO. PACIFIC'S NEW PRESIDENT.

Charles M. Hayes, of the Grand Trunk, Will be Elected.

NEW YORK, Oct. 26.—Charles M. Hayes, general manager of the Grand Trunk lines, has been selected as president of the Southern Pacific company.

Mr. Hayes will reside in San Francisco and will have complete charge of the operations of the railroad, with Mr. Tweed as chairman in New York. There will be no friction in the management over Mr. Hayes' appointment and he will have the cordial support of the whole board in his plans for development of the Southern Pacific. It is believed more modern methods of railroading will largely increase its net earning ability.

A Village Blacksmith Saved His Little Son's Life.

Mr. H. H. Black, the well known village blacksmith at Grahamsville, Sullivan county, N. Y., says: "Our little son, 5 years old, has always been subject to croup, and so bad have the attacks been that we have feared many times that he would die. We have had the doctor and used many medicines, but Chamberlain's Cough Remedy is now our sole reliance. It seems to dissolve the tough mucus and by giving frequent doses when the croupy symptoms appear we have found that the dreaded croup is cured before it gets settled." There is no danger in giving this remedy for it contains no opium or other injurious drug and may be given as confidently to a babe as to an adult. For sale by Benson, Smith & Co., general agents, Territory of Hawaii.

W. E. BIVENS

REAL ESTATE
STOCKS AND BONDS

All Island Stocks Bought and Sold on Commission. Orders promptly attended to.

FOR SALE.

Lots on Fort St.
Lots on King St.
Lots on Beretania St.
Lots on Kinau St.
Lots on Lunalilo St.
Lots on Wilber Ave.
Lots on Spencer St.
Lots on Prospect St.
Lots at Manoa.
Lots at Punahou.
Lots in McCulla tract.
Lots at Waikeiki.
Eight acres land Nuuanu Valley, cheap.
Lots on the installment plan.
Houses and lots everywhere and prices to suit.
6-room house and lot on installments—

\$3,000

6-room house and lot, easy terms—

\$3,500

7-room house and lot on installments—

\$4,000

10-room house and lot, terms to suit—

\$7,500

I have bargains in houses and lots, all sizes, shapes and prices, and will take pleasure in showing any or all of them. I have what you want if you will let me know what it is.

FOR EXCHANGE.

A beautiful corner 200x200 feet situated in the best residence section of Honolulu. Will exchange for sugar stocks, Kibei, McBryde, Waiaina or any other of the old line of dividend paying stocks. This is an excellent chance to make an exchange to your advantage.

RING UP PHONE 806.
Corner King and Bethel Streets.

DR. W. J. GALBRAITH.

Office and Residence:
CORNER BERETANIA AND ALAKEA STS.
OFFICE HOURS—9 to 10 A. M., 2 to 4 P. M., and 7 to 8 P. M.
SUNDAYS—9 to 10 A. M., 7 to 8 P. M.
TELEPHONE 204.

We have REMOVED our Hair Dressing and Manicuring Parlors

To Alakea Street, next to Dr Anderson's Office, opposite Y. M. C. A.

Orders taken for
SWITCHES, WIGS,
POMPADOUR ROLLS, Etc.

A full line of
HUMAN HAIR GOODS.
SCALP TREATMENT
A SPECIALTY.

Special care given to the
Cuticle.

Telephone - - - 3848

Misses De Lartigue

THE HONOLULU STEAM LAUNDRY CO.

WE BEG to inform our patrons and the general public that we have just installed New Machinery and have also succeeded in securing more First Class Workmen from the Coast. Our work in the future will give better satisfaction than before. We wash—

FLANNELS

and guarantee not to shrink them
No Chinamen Employed.
OFFICE 508—Hotel Street—PHONE 583.

EGRY'S Violin - Studio

ROOM 4. LOVE BLDG.

SEATTLE BEER

On Draught or in Bottles
at the
"CRITERION"

HONOLULU, OCTOBER 27th, 1900.

We Have This Day Appointed—

E. O. HALL & SON, Ltd.

Sole Agents for the Territory of Hawaii

For Cleveland Bicycles

AMERICAN BICYCLE COMPANY.

Cleveland Sales Dept.,

Per R. C. LENNIE.

Shipments of Men's and Ladies' CLEVELAND Bicycles with an assortment of extra parts were received by us per Zealandia and Queen. The Cleveland is a good bicycle.

E. O. HALL & SON, Sole Agts.

KING STREET, HONOLULU.

THE BARGAIN STORE

GREAT BARGAINS

—IN—

ENGLISH SERGES AND TWEEDS

We offer for a few days only our entire assortment of English Serges and Tweeds at

25 CENTS PER YARD AND UP.

We invite you to come and see these goods. No better value ever offered in Honolulu for the price.

ALBERT BLOM, Prop.

PURE California Sauterne . . .

Is a Wine made from the

Choicest
Selected
Grapes

This Wine is allowed to mature for several years before it is bottled. For Table Use

Bacchus Brand CALIFORNIA
SAUTERNE.

W. C. PEACOCK & CO., LTD.

SOLE AGENTS TERRITORY OF HAWAII.

OUR NEW STORE

Cor. Fort and Hotel Sts.

WE BEG LEAVE TO INFORM OUR FRIENDS and the public generally that we have moved into our new store, Corner of Fort and Hotel streets, where we will be pleased to receive a continuance of former patronage. None but high grade goods kept in stock—BOX GOODS A SPECIALTY.

The Honolulu Tobacco Co., Ltd.,

Read The Honolulu Republican.

The Union Express Co.,

Office with Evening Bulletin.

210 King Street - - - Telephone 86.

We move safes, pianos and furniture.
We haul freight and lumber.
We sell black and white sand.
We meet all incoming coast steamers,
we check baggage on all outgoing
steamers.

W. LARSEN,
Manager.

C. H. Brown, SANITARY PLUMBER.

Is now open for business on Merchant street, between Fort and Alakea streets.

Estimates made on everything in the plumbing line.

Phone - - - MAIN 48.

FRED HARRISON CONTRACTOR AND BUILDER

Jobbing Promptly Attended to

THE

A. Harrison Mill Co. Ltd

Kawaiahao Street, Kewalo.

MILL WORK IN ALL ITS BRANCHES.
Telephone White 121 : P. O. Box 552
Orders Solicited. Prompt Service.

Ohia Wood For Sale.

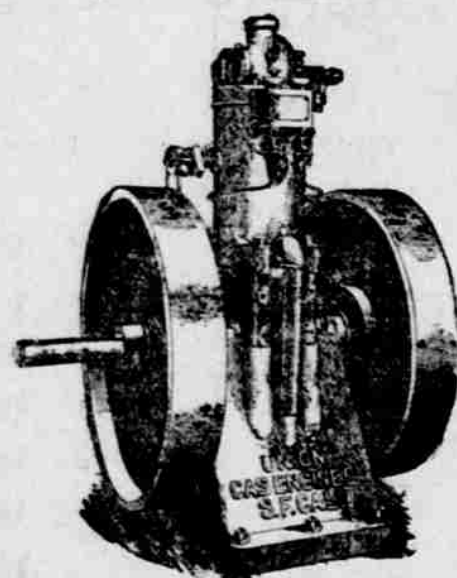
In any quantity. Apply to
W. C. ACHI & CO.,
10 West King Street.
July 30 1900.

Astor House Restaurant

Corner King & Alakea Streets.

Meals served at all hours.
First class in every detail

AH CHUCK,
Proprietor.



(THE UNION ENGINE)

Sole Agents: THE VON HAMM YOUNG CO. LTD.

BAILEY'S BIKE ITS

Telephone 398
P. O. Box 441

Bicycle Repairing Our Specialty.

We are the pioneers in that line in Honolulu and carry a very large line of parts for repairs. Now is the time to have your wheel overhauled and put in good shape; during this wet spell you can spare it for a few days. Have the frame enameled. We can do you a job equal to factory work in appearance and far more durable than the average factory job. A pair of new pedals will add to the appearance of the wheel 25 per cent; cost but \$1.50 upwards. Lamps from \$1.00 upwards, and a good article at that price.

GAS LAMPS REDUCED IN PRICE...
\$3.50 Lamps \$2.00 Each, to Clear.

Sole Agents Milwaukee Puncture Proof Tires.

BAILEY'S HONOLULU CYCLERY CO., Ltd. 327, 229 and 231 King Street.

The Hawaiian Electric Co., Ltd.,

Has Removed its Offices and Showroom to
Alakea Street, Makai Merchant.

BARGAINS IN ELECTRIC FIXTURES.

On and after August 9, all Electric Fixtures and Shades now in stock will be sold at a GREAT SACRIFICE to make room for shipment to arrive per "Andrew Welch."